CBSR: EXCEL NET ZERO WORKING GROUP TACKLING SCOPE 3 EMISSIONS

Friday, Feb 25th, 2022 1:30 – 3:00 pm EST





VIRTUAL HOUSEKEEPING



Adjust your Zoom display name to show: [Your Name, Company Name]



Encouraged to switch on video & actively Participate in the chat box and discussions



Chatham House RulesTake care of your needs



Tech questions? Ask them in the **CHAT**



AGENDA

Timing (EST)	Agenda Item
1:30 - 1:40 PM	Introductions
1:40 - 2:15	 Net Zero Targets and Scope 3 What are the biggest barriers and complexities you face in tackling the inclusion of Scope 3 in your net zero target? How can your business benefit from mitigating Scope 3 emissions (e.g. by engaging suppliers, customers, or other value chain elements), and how can it relate to commercial opportunities under net zero? Scope 3 Subcategories Screening Process In your business, which Scope 3 categories are most relevant? Best Practices for Reporting How has your company approached Scope 3 in the past, and how in the context of net zero is that approach needing to change or is it still 'spot on'? Supply Chain Engagement Has your company used any scope 3 supply chain incentives? What external pressures are you facing regarding Scope 3, and do they originate in your supply chain, with investors, customers, or other stakeholders?
2:15 - 2:55	Member SpotlightsBellCenovus
2:55-3:00	Closing & next steps

CBSR EXCEL Member Net Zero Working Group































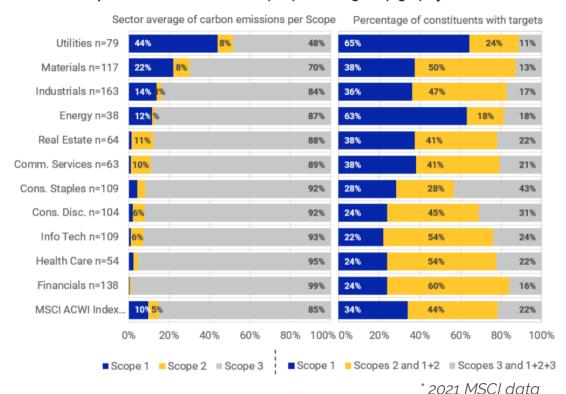




SCOPE 3 EMISSIONS & NET ZERO TARGETS

- Many companies today report only scope 1 and 2, but this is changing quickly; in the future, all net-zero targets will likely include scope 3 emissions
- New SBTi Standard: if scope 3 emissions exceed 40% of total emissions, the gold-standard SBTi requires a
 company to set targets that covers at least two-thirds of its scope 3 emissions inventory.

Exhibit 4: Scopes of Carbon Emissions (left) and Targets (right) by GICS Sector



19%

of targets on the <u>Net Zero</u> <u>Leaderboard</u> have clear scope 1, 2, & 3 targets





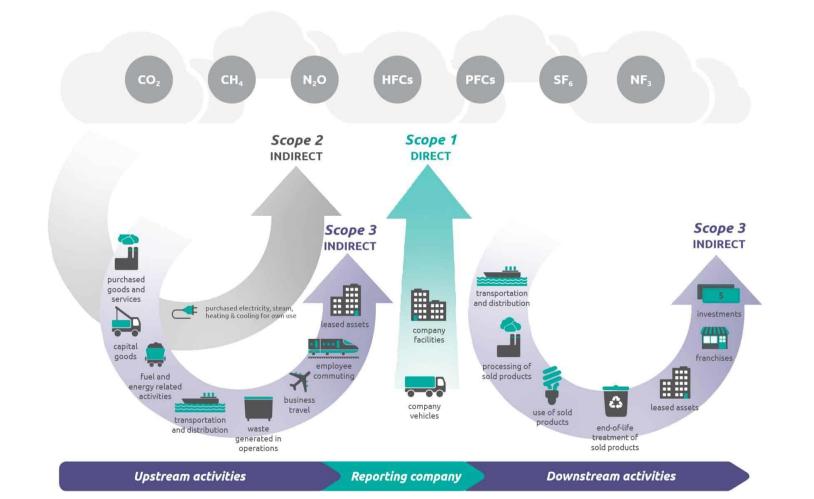
Discussion question: What are the biggest barriers and complexities you face in tackling the inclusion of Scope 3 in your net zero target?



Discussion question: How can your business benefit from mitigating Scope 3 emissions, and how can it relate to commercial opportunities under net zero?

SCOPE 3 EMISSIONS - 15 SUBCATEGORIES

- Scope 3 emissions include all indirect upstream and downstream emissions in the company's value chain.
- Approximately 40% of global GHG emissions are driven or influenced by companies through purchases and the products they sell.
- Scope 3 emissions fall within 15 categories, though not every category will be relevant to all organizations





SCOPE 3 EMISSIONS - 15 SUBCATEGORIES

Downstream

Purchased goods and services

Capital goods Fuel and energy related activities Upstream transportation and distribution

Waste generated in operations Upstream leased assets

Business travel

Employee commuting

Upstream

Downstream transportation and distribution

Processing of sold products

Use of sold products

End-of-life treatment of sold products

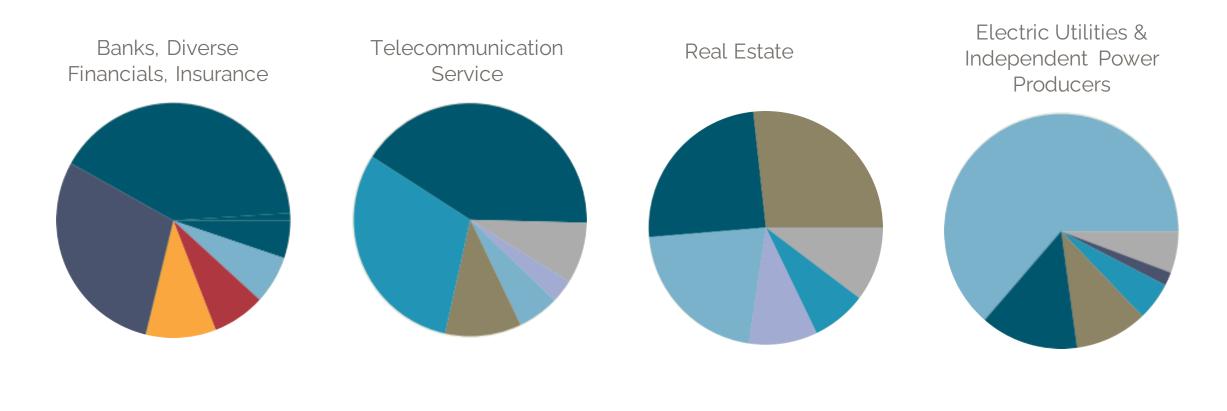
Downstream leased assets

Franchises

Investments



SCOPE 3 EMISSIONS - SUBCATEGORIES BY INDUSTRY





SCOPE 3 EMISSIONS – SCREENING PROCESS FOR RELEVANCE

- Quantifying a company's scope 3 emissions is an essential starting point for effective management.
- Scope 3 Screening: determines which scope 3 categories are most relevant in your value chain.
 - Best practice: Use top 3 categories with highest GHG emissions to inform Scope 3 reduction strategy
- Several tools are available to help with the process:
 - E.g., <u>Scope 3 Evaluator Tool</u> by the GHG Protocol
- Where developing a complete scope 3 inventory is impractical, companies can use sectoral information to conduct a gap analysis and determine where to focus measurement efforts.
 - Data collection guidance by GHG protocol

Industry	Top Scope 3 Emissions Categories
Banks, Diverse Financials, Insurance	Purchased goods and services, Investments
Real Estate	Purchased goods and services, Use of sold products, Fuel-and- energy-related activities
Construction & Engineering	Purchased goods and services, Use of sold products
Telecommunication Service	Purchased goods and services, Capital goods
Electric Utilities & Independent Power Producers	Fuel-and-energy-related activities, Upstream transportation and distribution
Food & Beverage Processing	Purchased goods and services, Processing of sold products





Discussion question:

In your business, which Scope 3 categories are most relevant?



SCOPE 3 EMISSIONS - BEST PRACTICES FOR REPORTING

1) Collect Scope 3 Emissions Data

- The Corporate Value Chain (Scope 3) Accounting and Reporting Standard allows companies to assess their entire value chain emissions impact and identify where to focus reduction activities
- Prioritize data collection based on magnitude of CHC emissions, financial spend/revenue, or other criteria
- <u>Data collection guidance</u> by GHG protocol

2) Formulate Ambition

- Set emissions reduction targets and/or targets to engage suppliers to reduce emissions in line with the percentage reduction of absolute GHG emissions required at a global level over the target timeframe
- Set both absolute and intensity targets for maximum transparency

3) Select Relevant Emissions Reduction Levers

- Business model innovation
- Supplier engagement
- Procurement policy and choices
- Product and service design
- Customer engagement
- Operational policies
- Investment strategy
- Advocate for regulation or policy changes that enable low carbon business models

4) Measure and Track Impact

- Leverage a Standardized Measurement, Reporting and Verification (MRV) process, which:
 - Measures or monitors (direct or estimation) of emissions, mitigation measures and support.
 - Reports the interpreted data and findings in accordance with a standard.
 - Verifies accuracy and completeness to establish credibility.





Discussion question: How has your company approached Scope 3 in the past, and how in the context of net zero is that approach needing to change or is it still 'spot on'?

SCOPE 3 EMISSIONS - SUPPLY CHAIN ENGAGEMENT

Step 1. Identify suppliers

- Best practice: target suppliers that have the highest contribution to the company's upstream scope 3 emissions, regardless
 of their tier in the supply chain or revenue
- Typically, greatest influence over tier 1 suppliers; emission reductions beyond tier 1 can be achieved by setting the
 expectation that intermediate suppliers engage with their suppliers

Step 2. Determine approach

- Methods: 1) enforcing, 2) being supportive/informative, or 3) inducing competition among suppliers.
- Best practice: Involve suppliers when developing engagement strategy; this helps to ensure all parties are aligned and in agreement.

Step 3. Communicate Expectations

- Methods: online platforms, non-interactive contact, open events, interactive meetings, webinars and videos
- Best practice: Use interactive methods of communication to improve relationships

Step 4. Collaborate

- Methods: company set standards, promote action, joint ventures/project, cascade, third-party standards, rating/scoring systems
- Best practice: cascade approach can be highly impactful since action propagates up the value chain

Step 5. Support

Examples: workshops/training, goal setting, technical guidance, financial support, knowledge sharing

Step 6. Monitor

- Track whether parties are sticking to the agreements they made, and whether they are resulting in GHG reductions
- Methods: private/public reporting, audits

Step 7. Reinforce

- Provide incentives for the suppliers to uphold their end of the agreement
- Consequences: priority contract procurement, improvement program, switch suppliers (last resort), private appraisal



Practical Incentive Examples



Use a supplier contract to stipulate min requirements



Reward suppliers for sharing data & complying



Buyers favor suppliers that disclose relevant data



Offer special rates to complying suppliers/buyers



Discussion question:

Has your company used any scope 3 supply chain incentives?

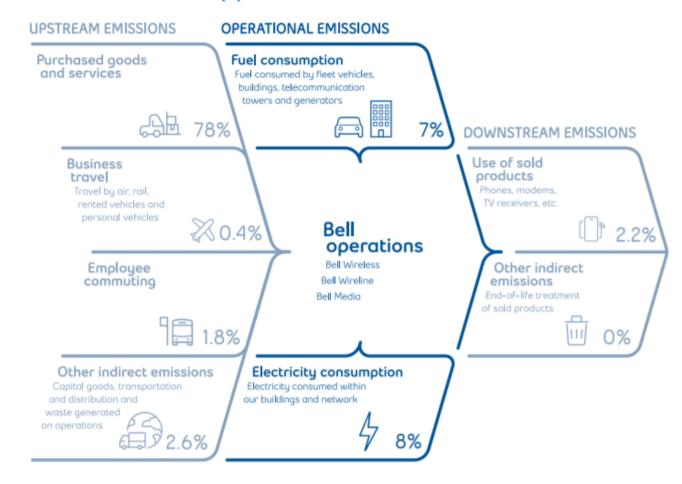




Discussion question: What external pressures are you facing regarding Scope 3, and do they originate in your supply chain, with investor, customers, or other stakeholders?

MEMBER SPOTLIGHTS

Sources of all GHG emissions (%)







MEMBER SPOTLIGHTS



Cenovus Scope 3 GHG Emissions on a Net Equity Basis

#	CATEGORY NAME	2020 MMt CO ₂ e	2019 MMt CO ₂ e
1	Purchased Goods and Services	7.2	4.8
2	Capital Goods ^a	0.0	0.0
3	Fuel and Energy-Related Activities (not included in Scope 1 or Scope 2)	2.9	2.9
4	Upstream Transportation and Distribution	2.0	1.9
5	Waste Generated in Operations ^b	-	-
6	Business Travel ^c	0.0	0.0
7	Employee Commuting ^c	0.0	0.0
8	Upstream Leased Assets ^b	-	-
9	Downstream Transportation and Distribution	0.5	0.5
10	Processing of Sold Products	3.0	0.3
11.1	Use of Sold Products - Upstream Production	112.9	111.9
11.2	Use of Sold Products - Refinery Throughput ^d	94.7	107.2
11.3	Use of Sold Products - Retail Sales	5.0	5.3
12	End of Life Treatment of Sold Products ^b	-	-
13	Downstream Leased Assets ^e	-	-
14	Franchises ^c	0.0	0.0
15	Investments	3.6	4.2

Total 2020 scope 3 GHG emissions estimated via different methods



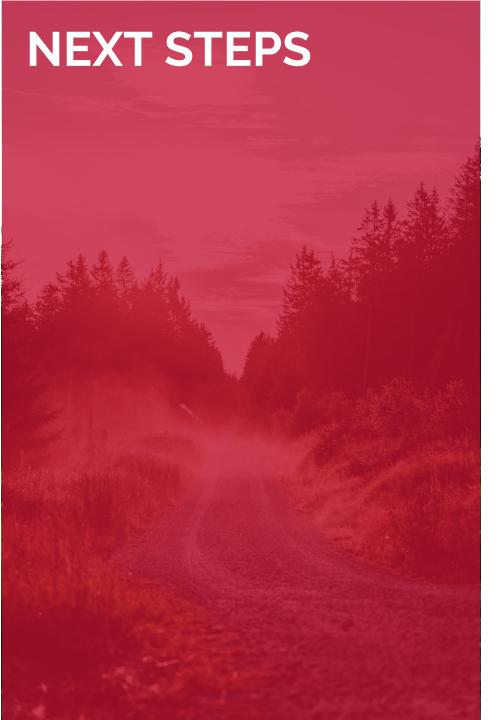
OR

Refinery throughput 11.2 method 113.9 MMt CO₂e

OR

Retail sales 11.3 method 24.2 MMt CO₂e





- Register for GLOBE Forum 2022
- Next NZWG meeting: April 29th, 2022

- NZWG Badge: process coming soon



